About

Naviteq FinOps is an automated Reserved Instance Management tool that guarantees you pay the maximum discounted rate (57% off) for any compute resource.
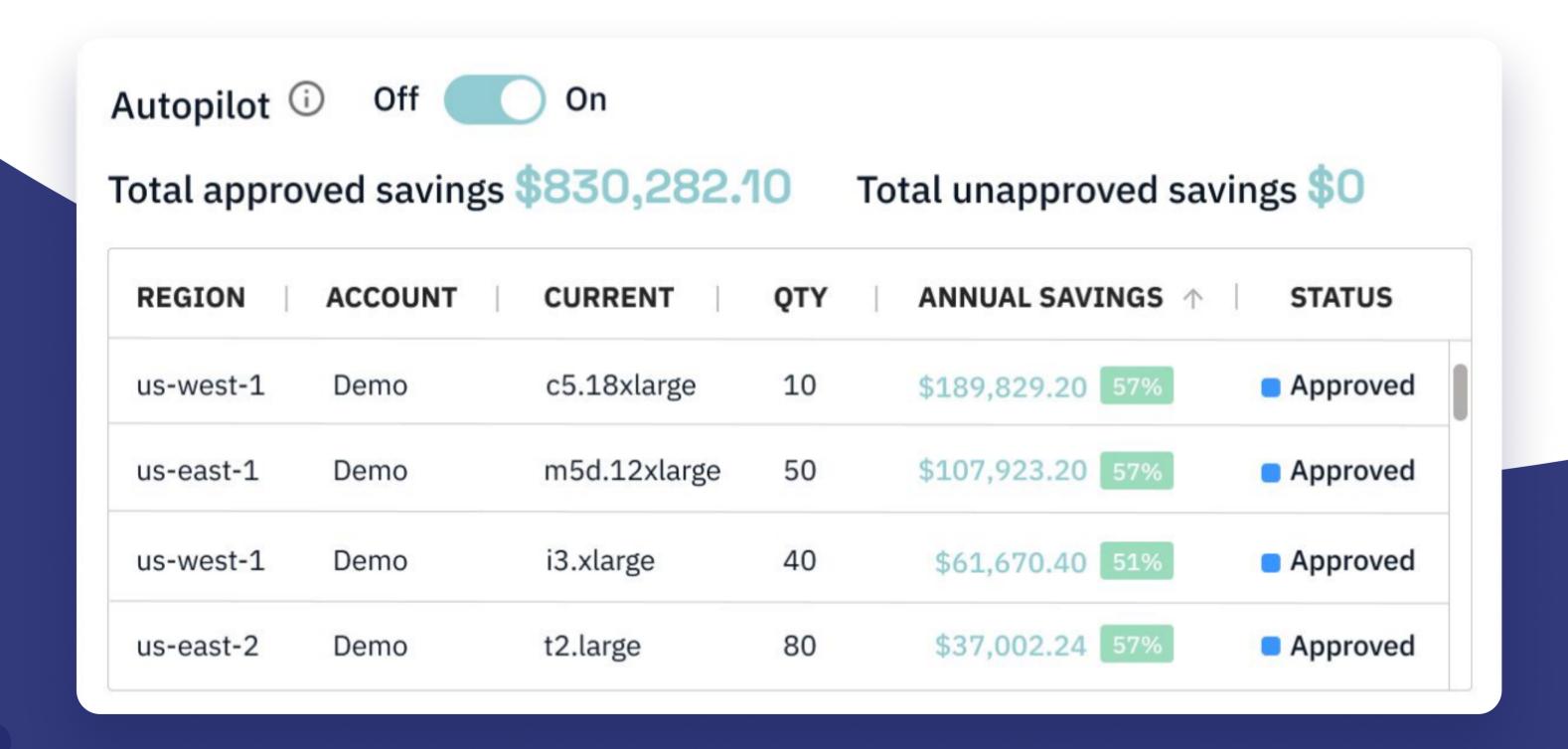
About

Naviteq FinOps underwrites 3-year, no upfront Reserved Instances (RIs) with a Guaranteed Buyback Clause, thus getting you the 57% savings of a 3-year RI without the need to commit to AWS or Naviteq FinOps!

Powered by AWS APIs, Naviteq FinOps interacts with AWS on your behalf, reactively buying/selling 3yr-no-upfront RIs to maximize your coverage and minimize your spend.

Autopilot ⓘ Off ⬤ On

Total approved savings $830,282.10   Total unapproved savings $0

REGION	ACCOUNT	CURRENT	QTY	ANNUAL SAVINGS ↑	STATUS
us-west-1	Demo	c5.18xlarge	10	$189,829.20 57%	🟦 Approved
us-east-1	Demo	m5d.12xlarge	50	$107,923.20 57%	🟦 Approved
us-west-1	Demo	i3.xlarge	40	$61,670.40 51%	🟦 Approved
us-east-2	Demo	t2.large	80	$37,002.24 57%	🟦 Approved

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2 Billing Models for EC2

aws
On-Demand

- ✅ Flexible (can be shut on/off at will)
- ❌ Highest Hourly Rate

aws
Reserved

- ✅ Up to 57% savings
- ❌ Requires 1-3 year contract

About

Naviteq FinOps combines the best of both billing models - the flexibility of On Demand w/ the savings of Reserved - via our **Reserved Instance Buyback Guarantee.**

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2 Billing Models for EC2

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On-Demand

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3-year Reserved Instance Contract

Company A

On-Demand: $1/hr $$$$$$

Reserved: $.50/hr $$$

Year 1   Year 2   Year 3

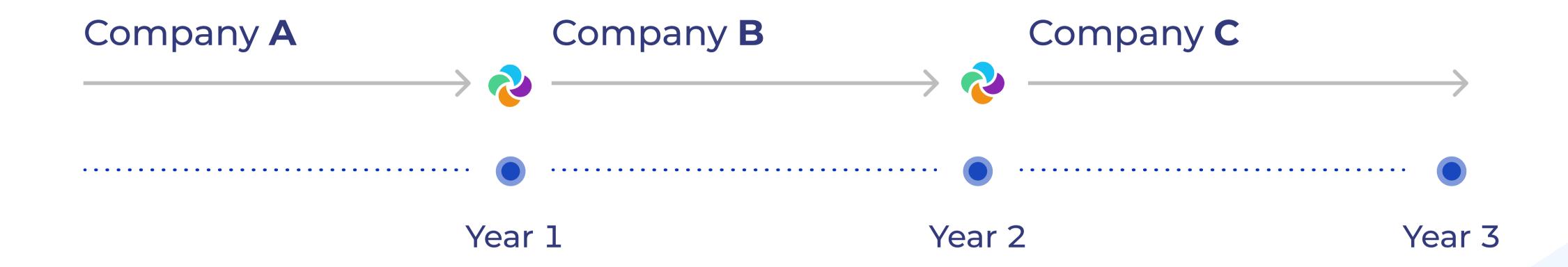A typical 3-year RI grants 57% savings, but you also must pay hourly over the course of a 3-year commitment to AWS.

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	Reserved	On-Demand
1 Day	$0.50/hr ✕ 24 hours = 12$	$1/hr ✕ 24 hours = 24$
1 Month	12$ ✕ 30 Days = 360$	24$ ✕ 30 Days = 720$
1 Year	360$ ✕ 12 Months = 4,320$	720$ ✕ 12 Months = 8,640$
3 Years	3,320$ ✕ 3 Years =	8,640$ ✕ 3 Years =

= 12,960$

= 25,920$

**Traditionally
you may be stuck with that contract,
but with the AWS RI Marketplace...**

3-year Reserved Instance Contract w/ Naviteq

Company **A**   Company **B**   Company **C**

Year 1   Year 2   Year 3

In using the AWS RI Marketplace to broker the exchange of these RI commitments across our customer base, the Naviteq engine enables customers to get all of the savings of a 3-year RI minus the 3-year contract!

Customer Success Story #1

Custom savings blend

On-Demand

$1.02M

Spend per year

❌ Highest Rate

❌ No savings

Savings Plan

$753k

Spend per year

Save $273K

❌ 1-year lock in

❌ Lowest savings

Naviteq

Naviteq Blended Savings

$599K

Spend per year

Save $427K

✅ Greatest savings

✅ No Commitment

Get started at Naviteq.io

Custom savings blend

Naviteq Blended Savings

aws

On-Demand

$174K

Spend per year

❌ Highest Rate

❌ No savings

aws

Savings Plan

$141k

Spend per year

Save $33K

❌ 1-year lock in

❌ Lowest savings

Naviteq

$93K

Spend per year

Save $81K

✅ Greatest savings

✅ No Commitment

Get started at Naviteq.io

We take security seriously.

Naviteq AI uses SHA-256 to protect your data.

"Version":"2012-10-17","Statement":"Action":["application-autoscaling:Describe*","autoscaling:Describe*","aws-portal:ViewBilling","awsportal:ViewUsage","ce:Describe*","ce:Get*","ce:List*","ec2:Describe*","ec2:AcceptReservedInstancesExchangeQuote","ec2:CancelReservedInstancesListing","ec2:CreateReservedInstancesListing","ec2:DeleteQueuedReservedInstances","ec2:ModifyReservedInstances","ec2:PurchaseHostReservation","ec2:PurchaseReservedInstancesOffering","ecs:Describe*","ecs:List*","eks:Describe*","eks:List*","pricing:DescribeServices","pricing:GetAttributeValues","pricing:GetProducts","savingsplans:Describe*","savingsplans:List*","savingsplans:*","servicequotas:Get*","servicequotas:List*","sts:AssumeRole","support:*"],"Effect":"Allow","Resource"

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Our Model:
% of Savings

**Naviteq only charge %
of the savings we find you.**

From one AWS bill to the next,
Naviteq only bill for % of the
actual savings we helped you
realize. So you're paying
for savings only.

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Frequently Asked Questions

Time/Resources - What/How much do I need to provision?

- ✓ Registration takes fewer than 5 minutes to receive a free savings report.

- ✓ No engineering work required!

Security - How much access will Naviteqhave?

- ✓ Usage is entirely permission-driven and only requires a limited IAM policy to provide you with savings opportunities

- ✓ Only optimize at the billing layer - we never touch the servers/hardware

Uncertainty - How much will this impact our operation?

- ✓ No server downtime and no code change ne

- ✓ Usage handles all the work - no need to pull engineers from more critical tasks

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